

1-1-1 :

List of Courses having focus on Local, National, Regional and Global Developmental Needs offered by the B.Com

B.Com						
Programme: B.Com (BPS)						Year:2020-2023 Batch
Course Code	Course Title	Need				Rationale
		Local	National	Regional	Global	
20 UEN 101	Communication Skills – I				✓	To impart knowledge to the students for the preparation of various business correspondence letters.
20 UBP 101	CORE I : Financial Accounting		✓			To impart knowledge to the students for the preparation of various accounting statements.
20 UBP 102	CORE II : Business Management				✓	To impart knowledge to the students for equip the administrating skills in the global business management.
20 UBP 1A1	ALLIED- I : Business mathematics		✓			To promotes mathematical skills and knowledge for their intrinsic, effectiveness in developing proficiency in

						analytical reasoning.
20 UEN2 02	Communication Skills – II				✓	To impart knowledge to the students for the preparation of business report preparation and business proposal.
20 UBP 203	CORE III : Higher Financial Accounting		✓			To familiarize the students in fundamental concepts of higher financial Accounting.
20 UBP 204	CORE IV : <i>Finance And Accounting For Business Process Services</i>				✓	To enable students to learn the principles of Accounting and practical Procedures applied in Business Process Outsourcing.
20 UBP 2A2	ALLIED II : Programming Language – Business Application Software And Internet		✓			To enable the student and to develop the software skill in business.
20 UBP 305	CORE V : Corporate Accounting		✓			To inculcate knowledge among the students about corporate accounting and its implication
20 UBP 306	CORE VI : Commercial Law		✓			To make the students to understand the fundamentals of Commercial Laws.
20 UBP 307	CORE VII : <i>Insurance For</i>				✓	To impart the knowledge of

	<i>Business Process Services</i>					insurances and related processes and Give exposure to the students about the client specific insurance solutions.
20 UBP 308	CORE VIII: <i>Supply Chain Management</i>				✓	To educate the students about the Supply chain management for understanding about the industrial and logistics areas.
20 UBP 3A4	ALLIED III : Business Economics				✓	To examine the students importance and application of economic analysis in business decision making
20UBP 3N1 /20UBP 3N2	Non Major Elective - I Entrepreneurial Development /Advertising and sales promotion				✓	To Understand the Basic Development of Entrepreneurship as a Profession. To equip the students with basic concepts of advertising and sales.
20 UBP 409	CORE IX : Higher Corporate Accounting		✓			To enable the students understand Higher Corporate Accounting System.
20 UBP 410	CORE X: <i>Campus to Corporate Transition</i>				✓	To exposed the students to the concepts of corporate world. They will have practical ways to implement the concepts, immediately on their return to their

						respective work front.
20 UBP 411	CORE XI : <i>Banking For Business</i> <i>Process Services</i>				✓	To provide ideas related to usage of banking functions and its activities.
20 UBP 412	CORE XII: <i>Retail Environment & Market Research</i>				✓	To enable the students with the knowledge aspect of marketing concepts and research in management of retail practices.
20 UBP 4A5	ALLIED-IV : Statistics Methods		✓			To impart the students in the field of application of statistical tools towards business sectors.
20UBP4N3 / 20UBP4N4	Non major Elective - II Project Management / Service Marketing				✓	To demonstrate effective leadership and manage the selection and initiation of individual projects. To equip the student with basic concepts and knowledge about different service sectors.
20 UBP 513	CORE XIII : Cost Accounting		✓			To enlighten the student's on the importance of cost ascertainment. Reduction and control.
20 UBP 514	CORE XIV: Income Tax		✓			To impart the students in the field of direct tax area to

						become a successful auditors in future.
20 UBP 515	CORE XV : <i>Capital Market For Business Process Services</i>				✓	To enable the students to acquire in depth knowledge in the field of finance in investment alternatives, introduce them to framework of their analysis and role of investor protection.
20 UBP 516	CORE XVI : <i>Managing Business Processes –I</i>				✓	To provide an understanding of BPS process and techniques.
20UBP5E1/ 20UBP 5E2	CORE ELECTIVE-I : Company Law and Secretarial Practice / Modern Marketing		✓			To make the students to understand the fundamentals of Company Laws. To endow students with the knowledge of Marketing
20UBP5S1/ 20UBP5S2	Skill Based Subjects- Major elective- I Human Resources Capital Management /Retail Business Management		✓			To expose the students to the human resources management and its practices. To make the students to understand the conceptual framework of Retail management. To know the functioning of retail market.

20 UBP 618	CORE XVIII : Management Accounting		✓			To enlighten the students on the different concepts of management accounting
20 UBP 619	CORE XIX: E- Commerce & Information Security				✓	To enable the students to acquire knowledge on electronic commerce and online business transactions.
20 UBP 620	CORE XX : <i>Managing Business Processes – II</i>				✓	To provide an understanding of featured BPS Techniques.
20 UBP 621	CORE XXI : Programming Lab In Tally		✓			To developing software skills among the students, so that the students can handle this software after their studies. This course deals with the fundamentals of Tally ERP 9.
20 UBP 6E3 / 20UBP 6E4	CORE ELECTIVE-II : Case Analysis/ Security analysis and Portfolio Management				✓	To enable the student to develop their analytical skills, evaluating new and current knowledge, problem solving abilities and decision making strategies.
20 UBP 6E5/ 20 UBP 6E6/	CORE ELECTIVE– III: Indirect Taxation / International Business		✓			To impart basic knowledge about major Indirect Taxes.
20UBP6S3 / 20UBP6S4	Skill Based Subjects –				✓	To make the students to

Major elective - II Technology Management/ Logistic Management					understand the conceptual framework of Technology Management. To expose the students on the Logistics Management Concepts
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BOS

CHAIRMAN



CDC

CO-ORDINATOR



PRINCIPAL