

Department	Commerce (Finance)	
Course	B.Com(Finance)	Effective from the year : 2014-15
Subject code : 14UCF01	Title: Financial Accounting	Semester: I
Hrs/week: 6		Credit: 4
Objectives	To bring into the lime-light the students' aptitude about Accounting	
Unit	Content	Hrs
Unit I	Accounting – Definition – Concepts and Conventions – Journal – Ledger – Trial Balance - Final Accounts of a Sole Trader (Simple Problems).	15
Unit II	Depreciation Accounting – Features – Methods – Merits and Demerits – Causes – Straight Line and Diminishing Balance Method –Annuity Method-Insurance policy Method	15
Unit III	Single Entry – Meaning and Salient Features – Statement of Affairs Method – Conversion Method.	15
Unit IV	Hire Purchase and Installment – Differences - Hire purchase Accounting – Default and Repossession.	15
Unit V	Royalty Accounting (Excluding sub – lease).	15
Total contact Hrs/Semester		75
Theory : 20%		Problem : 80%
Text Book: Reddy,T.S and Murthy,A. (2009). <i>Financial Accounting</i> . Chennai: Margham Publications.		
Reference Books:		
1. Vinayakam, N &Charumathi, B. (2008). <i>Financial Accounting</i>. New Delhi: S Chand Co. & Ltd. 2. Jain &Narang. (2010). <i>Advanced Accounting</i>. New Delhi: Kalyani Publications. 3. Dr. Arulanandam, M.A. & Dr. Raman, S. (2003). <i>Advanced Accounts</i>. New Delhi: Himalaya Publications. 4. Shukla, M.C. &Grewal, T.S. & Gupta, S.L. (2009). <i>Advanced Accountancy</i>. New Delhi: S Chand Co. & Ltd.		

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Mrs.G.Akilandeswari			(For office use only)
Mrs,R. Amsaveni			

Department	Commerce(Finance)	
Course	B.Com(Finance)	Effective from the year: 2014-15
Subject code: 14UCF02	Title: Financial Services	Semester: I
Hrs/week: 6		Credit: 4
Objectives	To describe the growth and functioning of financial service industry in India.	
Unit	Content	Hrs
Unit I	Financial Services – Meaning – Scope – Causes for Financial Innovation – New Financial Products and Services Players in financial Service Sector – Challenges facing the Financial Service Sector- Non banking financial companies- Financial system in India	15
Unit II	Financial market-Money market- Components of Indian money Market-Reasons for poor performance of Indian market-Capital market – Instruments of issue – Players in the New Issue Market.	15
Unit III	Secondary market- Services of Stock exchanges-listing-Criteria for listing-Advantages of listing-Drawbacks-SEBI-Functions – Objectives- Powers	15
Unit IV	Merchant Banking – Definition – Merchant Banks and Commercial Banks – Services of Merchant Banks – Progress of Merchant Banking in India	15
Unit V	Mutual Funds – Meaning – Classification of Funds – Importance of Mutual Funds – Progress of Mutual Funds in India	15
Total contact Hrs/Semester		75
Text books: Khan. M.Y.(2010). <i>Financial Services</i> . Tata McGraw Hill Company: India. 4 th Edition.		
Reference Books 1. Gordon &Natarajan. (2006). <i>Financial Services</i> . Himalaya Publishing House: 2 nd Edition. 2. Dr. Gurusamy S. <i>Essentials of Financial Services and Duties</i> . New Delhi: Tata McGraw Hill Company.		

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Mrs. S.kokilavizhi			(For office use only)

Department	Commerce (Finance)	
Course	B.Com(Finance)	Effective from the year : 2014-15
Subject code : 14UCF03	Title: Business Economics	Semester: I
Hrs/week: 5		Credit:5
Objectives	The course is designed for students to examine the importance and application of economic analysis to business decision making	
Unit	Content	Hrs
Unit I	Business Economics – Meaning - Definition - Scope of Business Economics - Micro and Macro Economics - Economic Concepts Applied in Business Economics - Role and Responsibilities of a Business Economist.	15
Unit II	Law of Demand - Determinants of Demand - Demand Distinctions - Consumer's Equilibrium - Elasticity of Demand - Types - Measurement –Exceptions to Law of Demand.	15
Unit III	Law of Supply – Elasticity of Supply – Meaning – Types – Causes – Indifference Curve.	15
Unit IV	Cost Concepts - Cost-Output Relationship - Production Function - Isoquants - Law of Variable Proportions - Returns to Scale.	15
Unit V	Market Structure - Perfect Competition – Features – Monopoly - Price Discrimination under Monopoly – Price Determination under Perfect and Monopoly.	15
Total contact Hrs/Semester		75
Text Book: Ahuja, H.L. (2009). <i>Business Economics</i> . New Delhi: Sultan Chand & Co.		
Reference Books 1. Dr. Sankaran, S. (1997) <i>Business Economics</i>. Chennai: Margham Publications. 2. Sundharam, K.P.M. &Sundharam, E.N. (2007) <i>Business Economics</i>. New Delhi: Sultan Chand & Co. 3. Reddy, P.N. and Appanniah, H.R.(2003) <i>Principles of Business Economics</i>. New Delhi: Sultan Chand & Co.		

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Mrs. E.Renuga			(For office use only)
Ms. S.Mahalakshmi			

Department	Commerce (Finance)	
Course	B.Com(Finance)	Effective from the year: 2014-15
Subject code : 14UCF04	Title: Higher Financial Accounting	Semester: II
Hrs/week: 5		Credit:4
Objectives	To expose to the students the Accounting procedure of partnership firms and some allied aspects of accounting.	
Unit	Content	Hrs
Unit I	Partnership Accounting – Introduction - Admission of a Partner - Treatment of Goodwill - Revaluation of Assets and Liabilities- Calculation of Ratios for Distribution of Profits- Capital Adjustments.	15
Unit II	Retirement of a Partner- Calculation of Gaining Ratio- Revaluation of Assets and Liabilities-Treatment of Goodwill – Adjustment of Goodwill (Through Capital Account Only) - Settlement of Accounts to Retiring Partner – Death of a Partner – Executor's Account.	15
Unit III	Dissolution – Insolvency of Partner – Rule in Garner Vs Murray	15
Unit IV	Insolvency of all Partners - Deficiency Account - Piecemeal Distribution (Proportionate Capital Method Only).	15
Unit V	Insolvency of Individuals – Preparation of Statement of Affairs and Deficiency Account- Inflation Account (theory only)	15
Total contact Hrs/Semester		75
Theory 20%		Problem 80%
Text Book: Reddy,T.S and Murthy.A (2005) <i>Financial Accounting</i> . Chennai: Margham Publications.		
Reference Books		
1. Jain and Narang. (2010). <i>Advanced Accountancy</i>. New Delhi: Kalyani Publishers. 2. Dr. Arulanandam, M.A & Dr. Raman, K.S. (2003). <i>Advanced Accounts</i>. New Delhi: Himalaya Publications. 3. Shukla M.C, Grewal T.S. & Gupta S.L. (2009). <i>Advanced Accountancy</i>. New Delhi: Sultan Chand & Co.		

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Department	Commerce (Finance)	
Course	B.Com(Finance)	Effective from the year: 2014-15
Subject code : 14UCF05	Title: Business Management	Semester: II
Hrs/week: 5		Credit: 4
Objectives	To make the students to understand the conceptual frame work of business management.	
Unit	Content	Hrs
Unit I	Management - Meaning and Definition – Nature and Scope - Importance –Functions of Management – Management as an Art, Science and Profession – Scientific Management – Fayol’s Principles of Management – Management by Objectives – Management by Exception (MBE)..	15
Unit II	Planning - Meaning and Definition – Nature – Objectives – Advantages and Disadvantages – Process – Types - Decision Making – Traditional and Modern Techniques – Steps involved in Decision Making.	15
Unit III	Organisation – Meaning and Definition – Formal and Informal Organisation - Importance – Principles of Sound Organisation – Key elements of Organisation Process -Departmentation - Delegation and Decentralization - Line, Functional and Staff Organisation – Span of Control.	15
Unit IV	Staffing – Functions of Staffing – Recruitment - Sources of Recruitment – Motivation – Importance of Motivation - Maslow’s Theory of Motivation – X, Y and HERBERZ Theories - Leadership – Types – Qualities of a Good Leader.	15
Unit V	Control – Need and Significance of Control - Process of Control – Techniques of Control.	15
Total contact Hrs/Semester		75
Text Book: Dr.Gupta, C.B. (2006). <i>Business Management</i> . New Delhi: Sultan Chand and Sons.		
Reference Books 1. Tripathi, P.C. and Reddy, P.N. <i>Principles of Management</i>. New Delhi : Tata McGraw Hill Publishing Company Ltd. 2. Dr. Prasad, L.M.(2005) <i>Principles and Practice of Management</i>. New Delhi: Sultan Chand and Sons. 3. Ramasamy, T. (2006). <i>Principles of Management</i>. New Delhi: Himalaya Publishing House. 4. Jayashankar, J. <i>Principles of Management</i>. Chennai: Margham Publications. 5. DinakarPagare. (2006). <i>Business Management</i>. New Delhi: Sultan Chand and Sons.		

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Mrs. S.Kokilavizhi			(For office use only)
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Mrs. S. Mahalakshmi			

Department	Commerce (Finance)	
Course	B.Com(Finance)	Effective from the year: 2014-15
Subject code : 14UCF06	Title :Allied - II Office Automation	Semester: II
Hrs/week: 4		Credit:3
Objectives	To expose the students about the applications of computer in business	
Unit	Content	Hrs
Unit I	Computer – Characteristics of Computers – Software and Hardware – Operating Systems – Types of Operating System – Windows - Features - Desktop – My Computer - Mouse – Keyboard – Internet Explorer – Recycle Bin – My Documents – Printer – Shut Down	15
Unit II	Word Processor – Creating a Document – Editing a Document – Move and Copy a Text – Finding and Replacing a Text – Header and Footer - Formatting Text and Paragraph – Bullets and Numbering – Spelling and Grammar – Mail merge – File Export and Import. – Templates – Table creation	15
Unit III	Worksheet - Moving and Copying, Inserting and Deleting Rows and Columns – Creating Charts –Functions : Date and Time, Mathematical and Statistics - Formatting a Cell – Conditional Formatting – Sort – Filter – Auto Filter – Advanced Filter	15
Unit IV	PowerPoint –Power point Presentation – Different Views of PowerPoint - Running a Slide Show – Custom Animation and Sound - Automation of Presentations	15
Unit V	Access – Databases and Tables – Creating tables for storing data – Relationship between tables – Selection with Queries – Building user interface with Forms – Displaying data with reports	15
Total contact Hrs/Semester		75
Text Book:Taxali, R.K. (2008). <i>PC Software for Windows Made Simple</i>. New Delhi: Tata McGraw Hill Publishing co. Ltd.		
Reference Books		
1. Russell Stultz, A. <i>Learn Microsoft Office</i>. 2. Sanjay Saxeena. (2002). <i>MS Office 2000</i>. New Delhi: Kalyani publication.		

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Department	Commerce (Finance)	
Course	B.Com(Finance)	Effective from the year: 2014-15
Subject code : 14UCF07	Title: AlliedII: Lab – Office Automation	Semester: II
Hrs/week: 2		Credit:2
Objectives	To provide practical exposure to students on Office Automation Practices.	
Unit	Content	Hrs
MS WORD	1. Formatting Text 2. Table Creation 3. Mail Merge 4. Resume Preparation	8
MS EXCEL	1. Invoice Preparation 2. Salary Bill Creation 3. Inventory List Creation 4. Student Result Analysis Using Chart	7
MS POWERPOINT	1. Slide Presentation about a new car 2. Graphics in a Slide	7
MS ACCESS	1. Creation of tables (a)Supplier Information (b) purchase table 2. Queries using “Order by” 3. Sales Order Form 4. Purchase Order	7
HTML	1. Create a HTML document using various tags 2. Create a HTML document to show a web page about the Post Graduate and Research Department of Commerce 3. Create a HTML document to show the Computer Advertisement details	7
	Total contact hrs/semester	39

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Department	Commerce (Finance)	
Course	B.Com(Finance)	Effective from the year: 2014-15
Subject code : 14UCF08	Title: Corporate Accounting	Semester: III
Hrs/week: 6		Credit:4
Objectives	To enable the students to develop awareness about Corporate Accounting in conformity with the provision of the Companies Act.	
Unit	Content	Hrs
Unit I	Issue of shares at Par-Premium-Discount - Forfeiture - Reissue.	15
Unit II	Debentures-Issue-Redemption (Sinking fund Method only). Redemption of Preference Shares.	15
Unit III	Final Accounts of Companies-Calculation of managerial Remuneration.	15
Unit IV	Valuation of Goodwill and Shares – Need – Methods of Valuation of Goodwill and Shares.	15
Unit V	Liquidation of Companies-Preparation of Statement of Affairs – Deficiency Account-Liquidator's final Statement of Accounts.	15
Total contact Hrs/Semester		75
Theory 20% Problem 80%		
Text Book: Reddy,T.S&Murthy.A(2008). <i>Corporate Accounting</i> . Chennai: Margham Publications.		
Reference Books 1. Dr. Arulanandam, M.A. &Dr..Raman, K.S. (2003) New Delhi: Himalaya Publications. 2. Gupta R.L. &Radhaswamy M..(2006)<i>Corporate accounts, theory methods and application</i>. New Delhi: Sultan Chand & Co., -13th Revised Edition. 3. Shukla M.C, Grewal T.S. & Gupta S.L. (2009). <i>Advanced Accountancy</i>. New Delhi: Sultan Chand & Co. 4. Reddy and Murthy. (2005) <i>Financial Accounting</i>. Chennai: Margham Publications.		

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Department	Commerce(Finance)	
Course	B.Com(Finance)	Effective from the year:2014-15
Subject code: 14UCF09	Title: Commercial Law	Semester:III
Hrs/week: 5		Credit:3
Objectives	To make the students understand the fundamentals of laws relating to commercial activities.	
Unit	Content	Hrs
Unit I	Indian Contract Act 1872 –Contract – Definition – Classification of Contract- Essentials Elements of a Valid Contract – Offer and Acceptance – Legal rules for Offer and Acceptance – Revocation of Offer and Acceptance	15
Unit II	Consideration – Definition – Legal rules of Valid Consideration – Stranger to Contract – No Consideration No Contract – Exceptions - Capacity to Contract – Minor, Unsound Mind and Persons disqualified by Law - Free Consent – Coercion – Undue Influence – Fraud – Mistake and Misrepresentation.	15
Unit III	Contract of Indemnity – Essentials – Contracts of Guarantee – Essentials – Kinds - Rights of Surety – Discharge of Surety - Contract of Bailment – Requisites of Bailment – Classification – Rights and Duties of Bailor and Bailee - Pledge – Difference between Pledge and Bailment – Rights and Duties of Pawnor and Pawnee.	15
Unit IV	Sale of goods – Definition of Sale– Agreement to Sell – Distinction between sale and Agreement to Sell – condition and warranties–Doctrine of Caveat Emptor-Rights and duties of buyer – rights of unpaid seller– rights against goods – lien-stoppage in transit– Auction sale	15
Unit V	Contract of Agency – Definition of Agent and Principal – Creation of Agency – Classification of Agent – Rights and Duties of an Agent - Relations of Principal and Agent – Delegation of Authority – Liability of an Agent - Termination of Agency	15
Total contact Hrs/Semester		75
Text Book: Kapoor, N.D.(2005) <i>Business Law</i> . New Delhi: Sultan Chand & Co.		

Reference Books

1. Pillai R.S.N and Bhagavathi. (2010). *Business Law*. New Delhi :Sultan Chand & Co.
2. Arunkumarsen ,world press limited, Kolkata.

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Ms.S.Mahalakshmi			(For office use only)

Department	Commerce (Finance)	
Course	B.Com(Finance)	Effective from the year : 2014-15
Subject code : 14UCF10	Title: Banking law and practice	Semester: III
Hrs/week: 6		Credit:4
Objectives	To endow students with the knowledge of Marketing.	
Unit	Content	Hrs
Unit I	Banking System in India- Evolution – Indigenous Bankers – Commercial Banks –Regional Rural Banks – Development Banks – Industrial Development Banks-NABARD – National Housing Bank - Central Bank – Nature and Functions – Method of Credit Control – RBI – Constitution – Functions.	15
Unit II	Banking- Definition- Banker- Customer-Banker customer Relationship – General Relationship – Special Relationship-Rights and obligation of Banker - Bank Customers – Special Types– Minor or Infant-A Married women-Drun kard-A partnership Firm- A Joint stock Company-Non Trading Companies-Private companies- Non-trading Associations-Executors ,Administrators and Trustees-Joint Account	15
Unit III	Deposits-Loans and Advances-Types- Principles of Sound Lending – Credit Creation – Techniques of Credit Creation – Limitations of Credit Creation.	15
Unit IV	Negotiable Instruments – Meaning – Characteristics –Types- Bill of Exchange – Features – Cheque-Promissory note-Crossing – Endorsement – Definition – Significance – Kinds of Endorsement	15
Unit V	E- Banking-Tele Banking-Mobile Banking-Net Banking-ATM Card-Traditional Banking Vs. E – Banking – Facets of E- Banking – E- Banking Transactions - Models for E- Banking – Advantages and Constraints in E- Banking – Security Measures-RTGS-NEFT	15
Total contact Hrs/Semester		75
Text Book: Gordan and Natarajan. (2006). <i>Banking Theory Law and Practice</i> . New Delhi: Himalaya Publishing House.		
Reference Books		
1. Sundharam&Varshney. (2005). <i>Banking Theory Law and Practice</i> . New Delhi: Sultan Chand & Sons.		

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Mrs.R.Amsaveni			(For office use only)

Department	Commerce(Finance)	
Course	B.Com(Finance)	Effective from the year: 2014-15
Subject code: 14UCF11	Title: Principles of Marketing	Semester: III
Hrs/week: 5		Credit:3
Objectives	To endow students with the knowledge of Marketing.	
Unit	Content	Hrs
Unit I	Market – Marketing & Selling – Meaning and Definition – Objectives and Importance of Marketing - Evolution of Concept of Marketing – Modern Marketing Concept – Marketing Functions – Market Segmentation - Basis – Criteria – Benefits.	15
Unit II	Marketing Mix - Product Policy - Product Planning and Development - Product Life Cycle – Product Mix - Distribution Channels- Types of Channels – Factors affecting Choice of Distribution. Branding – Features – Types – Functions - Packaging – Features – Types – Advantages – Brand Name and Trademark.	15
Unit III	Pricing – Definition – Objectives – Factors affecting Price Determination – Methods of Setting Prices – Cost – Demand and Competition – Kinds of Pricing	15
Unit IV	Promotion – Meaning and Definition - Sales Promotion – Objectives and Importance of Sales Promotion – Personal Selling – Recruitment and Selection – Training of sales force - Advertising – Meaning – Objectives – Functions and Importance – Publicity – Kinds of Media	15
Unit V	Retail Marketing – Methods – Problems – Rural Marketing – Meaning and Features – Consumerism – Meaning and Types of Exploitation – Consumer Rights – Laws Protecting the Consumer Interest – Consumer Protection Act – Consumer Courts	15
Total contact Hrs/Semester		75
Text Book: Pillai&Bagavathi.R.S.N. (2012). <i>Modern Marketing Principles and Practices</i> . New Delhi : Sultan Chand & Co Pvt. Ltd., 1 st Edition..		
Reference Books		
1. Philip Kotler.(2002). <i>Principles of Marketing</i>.New Delhi: Prentice Hall of India. 2. William J Stanton.(2002). <i>Fundamentals of Marketing</i>.Newdelhi:TataMcGraw Hill Publication,4th Edition. 3. Dr.Rajan Nair.(2004).<i>Marketing</i>.New Delhi:Sultan Chand & Sons, 7th Revised Edition..		

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Mrs. G. Akilandeswari			(For office use only)

Department	Commerce (Finance)	
Course	B.Com(Finance)	Effective from the year: 2014-15
Subject code : 14UCF12	Title: Business Mathematics	Semester: III
Hrs/week: 6		Credit:5
Objectives	To enable the students to apply Mathematical Knowledge to Business Problems	
Unit	Content	Hrs
Unit I	Mathematics of Finance: Simple and Compound Interest — Annuities – Present Value – Time Value of money.	15
Unit II	Sets – Methods of Description of Sets– Types of Sets – Venn Diagram – Set Operations – Laws & Properties of Sets – Series - Arithmetic Progression - Geometric Progression.	15
Unit III	Matrix Algebra – Addition, Subtraction and Multiplication of Matrix – Rank of a Matrix – Inverse of Matrix - Determinants and Solution of simultaneous linear equations.	15
Unit IV	Differentiation – Rules for differentiation – Addition Rule, Product Rule, Quotient Rule – Function of a Function Rule. Logarithmic Differentiation – Derivative – Marginal Concepts – Elasticity of Demand & Supply – Increasing and Decreasing Functions – Maxima and Minima – L's Hospital Rule.	15
Unit V	Elementary Integral Calculus - Indefinite Integral - Techniques of Integration. Simple substitution – Partial fraction method and Integration by parts – Applications of Integration to Commerce	15
Total contact Hrs/Semester		75
Text Book: Navanitham, P.A. (2013). <i>Business Mathematics and Statistics</i> . Trichy1: Jai Publisher.		
Reference Books		
1. Sundaresan, V and Jayaseelan.S.D (2006). <i>Introduction to Business Mathematics</i>. New Delhi: Sultan Chand Co. & Ltd. 2. Sanchetti, D.C. and Kapoor, V.K. (1994). <i>Business Mathematics</i>. New Delhi: Sultan Chand Co., & Ltd. 3. Ranganath, G.K, Sampamgiram, C.S. and Rajan, Y. (2006). <i>A text Book of Business Mathematics</i>. New Delhi: Himalaya Publishing House.		

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Mrs. E. Renuga			(For office use only)

Department	Commerce (Finance)	
Course	B.Com(Finance)	Effective from the year: 2014-15
Subject code : 14UCFNA1	Title: Financial Markets (Non major elective)	Semester: III
Hrs/week: 1		Credit:2
Objectives	This paper aims at imparting basic knowledge about financial markets	
Unit	Content	Hrs
Unit I	Financial system in India - Functions of financial system- Financial concepts- Financial assets-Financial intermediaries.	15
Unit II	Financial Market - Capital market- meaning- Classification of capital market-Industrial securities-Government Securities Market-Long term loans market.	15
Unit III	Primary market-meaning-functions- classification.	15
Unit IV	Secondary market-Introduction-Services of Stock Exchange-Traditional structure of stock exchange.	15
Unit V	SEBI-objectives-functions-powers-Primary Market-Secondary Market - FII's-Bonus issue-underwriters-Book Building.	15
Total contact Hrs/Semester		75
Text Book: Gordon.E &Natarajan.K,(2003). <i>Financial Markets & Services</i> . Mumbai: Himalaya Publishing House.		
Reference Books: 1.Financial Services:M.Y.Khan 2.FinancialServices:B.Santhanam.		

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Department	B.Com(Finance)	
Course	Commerce(Finance)	Effective from the year:2014-15
Subject code: 14UCF13	Title: Higher Corporate Accounting	Semester:IV
Hrs/week: 6		Credit:4
Objectives	To enable the students to develop awareness about Advanced Corporate Accounting in conformity with the provision of the Companies Act	
Unit	Content	Hrs
Unit I	Amalgamation in the Nature of purchase – Absorption	15
Unit II	Reconstruction of Companies - External and Internal Reconstruction (Excluding preparation of schemes)	15
Unit III	Banking Company Accounts - Rebate on Bills Discounted - Classification of Advances - Classification of Investments - Preparation of Profit and Loss Account and Balance Sheet (New format only)	15
Unit IV	Insurance Company accounts: A. General Insurance - New Format – Revenue Account – Balance Sheet B. Life Insurance - New Format – Revenue Account – Valuation Balance Sheet – Balance Sheet	15
Unit V	Holding Company Accounts - Consolidation of Balance Sheets with treatment of Mutual Owings, Contingent Liability, Unrealized Profit, Revaluation of Assets, Bonus issue and payment of dividend (Excluding Inter Company Holdings)	15
Total contact Hrs/Semester		75
Theory 20% Problem 80%		
Text Book: Reddy,T.S&Murthy.A (2008). <i>Corporate Accounting</i> . Chennai :Margham Publications.		
Reference Books 1. Shukla M.C., &Grewal, T.S. & Gupta, S.L.(2009). <i>Advanced Accountancy</i>. New Delhi: S. Chand & Co. 2. Maheshwari, S.N.(2009). <i>Corporate Accounting</i>. Vikash publishing house Ltd. 3. Gupta, R.L. &Radhaswamy, M.(2004). <i>Corporate Accounts Methods and Applications</i>. New Delhi: Sultan Chand & Co. 4. Jain, S.P and Narang, K.L. (2010). <i>Advanced Accountancy</i>. New Delhi.:Kalyani publication.		

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Department	B.Com(Finance)	
Course	Commerce(Finance)	Effective from the year:2014-15
Subject code: 14UCF14	Title: Company Law	Semester:IV
Hrs/week: 5		Credit:3
Objectives	The objective of this course is to provide basic knowledge of the provisions of the Companies Act, 1956 along with relevant case law	
Unit	Content	Hrs
Unit I	Company – Meaning, Definition – Characteristics – Types of Companies - Formation of Companies.	15
Unit II	Memorandum of Association – Meaning – Contents - Alteration of Memorandum – Doctrine of ultra-virus – Articles of Association – Meaning –Contents – Alteration of Articles – Relationship between Articles and Memorandum – Doctrine of Constructive notice of Memorandum and Articles – Doctrine of Indoor management – exceptions to doctrine of indoor management	15
Unit III	Prospectus - Definition – Contents – – Statement in lieu of prospectus – Misstatement in Prospectus – Minimum Subscription –Kinds of shares and debentures	15
Unit IV	Directors – qualification and disqualification of directors – Appointment of Directors – Removal of directors – Director’s remuneration – Powers of Directors – Duties of Directors – Liabilities of directors. Meetings – Essentials of valid meeting -statutory meeting – Annual General Meeting – Extra Ordinary General Meeting – Board Meeting – Notice – Agenda – Minutes.	15
Unit V	Winding up – Meaning - Modes of winding up – Compulsory winding up by the court – voluntary winding up – Types of voluntary winding up – Members voluntary winding up – Creditors voluntary winding up – winding up subject to supervision of the court – Consequences of winding up (general) – Liquidator – Powers and Duties	15
Total contact Hrs/Semester		75
Text Book: Ashok, K. Bagrial.(2006) Company Law. New Delhi :Vikas Publishing House		

Reference Books

1. Gower L.C.B. (2004) *Principles of Modern Company Law*. London :Steven & Sons
2. Kapoor, N.D.(2006) *Guide to the Companies Act*. Nagpur :Wadhwa& Co.
3. Singh Avtar. *Company Law*. Lucknow: Eastern Book Co.

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Department	B.Com(Finance)	
Course	Commerce(Finance)	Effective from the year: 2014-15
Subject code: 14UCF15	Title: Income tax Law & Practice	Semester:IV
Hrs/week: 6		Credit:4
Objectives	❖ To enable the students to gain adequate knowledge on Income-tax and ❖ To familiarize the students with recent amendments in Income-tax	
Unit	Content	Hrs
Unit I	Definitions under Income Tax Act – Agricultural Income – Person – Assessee – Income – Gross Total Income – Total Income – Assessment Year – Previous Year – Residential Status – Scope of Total Income	15
Unit II	Income from Salaries- Computation of Income from Salary	15
Unit III	Income from House Property-Profits and Gains of Business or Profession – Computation of Profits and Gains of Business or Profession	15
Unit IV	Income from Capital Gains- Income from other Sources	15
Unit V	Exempted Incomes- Deductions from Gross Total Income- Set off, Carry Forward and Set off Losses	15
Total contact Hrs/Semester		75
Theory : 40% Problem : 60%		
Problems shall be confined to Income from Salaries- Profits and Gains of Business or Profession, Income from House Property and Capital Gains, income from other sources, set off and carry forward and set off of losses.		
Text Book: Dr. Mehrotra. H.C. (1996). <i>Income Tax Law and Accounts</i> . SahithyaBhavan Publishers.		
Reference Books		
1.Gaur and Naerang. <i>Income Tax law and Practice</i> . New Delhi: Kalyani Publishers. 2.Bhagawathi Prasad.(1984).Income Tax.Navmanprakashan publishers.		

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Department	B.Com(Finance)	
Course	Commerce(Finance)	Effective from the year: 2014-15
Subject code: 14UCF16	Title: Principles of Auditing	Semester: IV
Hrs/week: 5		Credit:3
Objectives	To expose the students to the principles and practices of Auditing	
Unit	Content	Hrs
Unit I	Auditing – Origin – Definition – Objectives – Types – Advantages and Limitations – Qualities of an Auditor – Audit Programmes	15
Unit II	Internal Control – Internal Check and Internal Audit – Audit Note Book – Working Papers – Vouching – Vouchers – Vouching of Cash Book – Vouching of Trading Transactions – Vouching of Impersonal Ledger	15
Unit III	Verification and Valuation of Assets and Liabilities – Auditor's Position regarding the Valuation and Verifications of Assets and Liabilities – Deprecation – Reserves and Provisions – Secret Reserves	15
Unit IV	Audit of Joint Stock Companies – Qualification – Disqualifications – Various Modes of Appointment of Company Auditor – Rights and Duties – Liabilities of a Company Auditor – Share Capital – Auditors Report – Contents and Types	15
Unit V	Investigation – Objectives of Investigation –Difference between Auditing& Investigation– Investigation under the Provisions of Companies Act – Audit of Mechanized account – Audit around the computer- Audit through the computer	15
Total contact Hrs/Semester		75
Text Book: Tandon, B.N., Sudharsana. S &Sundharabanu. S. (2006). <i>A Hand Book of Practical Auditing</i> . New Delhi :Sultan Chand & Company Ltd.		
Reference Books 1. Pradeepkumar, Baldevsachdeva&Jagwantsingh. (2011). <i>Auditing Principles and Practices</i> . Chennai: Kalyani Publications. 2. Kamal Gupta. <i>Auditing</i> . 3. Spicer and Pegler. <i>Auditing: Khatalia's Auditing</i> .		

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Ms. S.Mahalakshmi			(For office use only)

Department	Commerce (Finance)	
Course	B.Com(Finance)	Effective from the year: 2014-15
Subject code : 14UCF17	Title: Business Statistics	Semester: IV
Hrs/week: 6		Credit:5
Objectives	To enable the students to gain understanding of Statistical Techniques applicable to Business.	
Unit	Content	Hrs
Unit I	Meaning and Scope of Statistics – Characteristics and Limitations – Presentation of Data by Diagrammatic and Graphical Methods Measures of Central Tendency – Mean, Median, and Mode, Geometric Mean, Harmonic Mean.	15
Unit II	Measures of Dispersion and Skewness – Range, Quartile Deviation and Standard Deviation – Pearson's and Bowley's Measures of Skewness.	15
Unit III	Simple Correlation – Types of Correlation – Interpretation of coefficient of Correlation – Concept of Regression Analysis.	15
Unit IV	Index Numbers (Price Index Only) – Method of Construction – Wholesale and Cost of Living Indices, Weighted Index Numbers – LASPEYRES' Method, PAASCHE'S Method, FISHER'S Ideal Index. (Excluding Tests of Adequacy of Index Number Formulae).	15
Unit V	Analysis of Time Series and Business Forecasting – Methods of Measuring Trend and Seasonal Changes (including problems) Analysis of Variance (ANOVA) – Calculation of F value.	15
Total contact Hrs/Semester		75
Theory 20% Problem 80%		
Text Book: Navanitham, P.A. (2013). <i>Business Mathematics and Statistics</i> . Trichy1: Jai Publisher.		
Reference Books 1. Gupta, S.P. (2006). <i>Statistical Method</i>. New Delhi: Sultan Chand & Sons. 2. Sivathanu Pillai, M (1974). <i>Economic and Business Statistics</i>. Chennai: Progressive Corporation Ltd.		

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Mrs.E.Renuga			(For office use only)

Department	Commerce (Finance)	
Course	B.Com(Finance)	Effective from the year: 2014-15
Subject code : 14UCFNA2	Title: Option A Online-Trading (Non major elective)	Semester: IV
Hrs/week: 1		Credit:2
Objectives	To enlighten student's on the basic concept of Industrial Law	
Unit	Content	Hrs
Unit I	Online Trading- Modus operandi of E-Trading-BSE-BOLT system-Merits of online trading-Types of stock market orders(NSE)	3
Unit II	Methods of Trading- Choice of a broker-placement of order-execution of order-Preparation of contract notes- settlement of transaction	3
Unit III	Kinds of Speculators-client brokers-floor brokers-Jobbers/Taravaniwallas - Badla financiers-Arbitragers-Bulls/tejiwallas-Bears/Mandiwallias-Speculative Transactions.	3
Unit IV	Kinds of Brokers- jobbers- Tarawaniwalas- commission brokers-sub brokers- Authorized clerks.	3
Unit V	Trading transaction-settlement of payment- Rolling settlement-pay in day and Pay-out day-Market Trade and off-Market trade-Good Delivery and Bad Delivery-Lodging for Transfer and Return of Certificate.	3
Total contact Hrs/Semester		75
Text Book: Gordon.E &Natarajan.K,(2003). <i>Financial Markets & Services</i> . Mumbai: Himalaya Publishing House.		

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Mrs.E.Renuga			(For office use only)

Department	Commerce(Finance)	
Course	B.Com(Finance)	Effective from the year: 2014-15
Subject code: 14UCF18	Title: Cost Accounting	Semester: V
Hrs/week: 6		Credit:4
Objectives	To expose the students to the basic concepts and the tools used in cost accounting	
Unit	Content	Hrs
Unit I	Cost Accounting - Definition- Meaning and Scope- Relationship of Cost Accounting with Financial Accounting and Management Accounting - Costing as an Aid to Management – Limitations and Objections against Cost Accounting-Elements of cost-Cost sheet-Tender or Quotations.	15
Unit II	Materials - Levels of Inventory – EOQ - Methods of Valuing Material Issues –FIFO – LIFO - Base Stock - Standard Price - Simple Average - Weighted Average Methods - Perpetual Inventory – ABC - VED Analysis - Control Over Wastages –Scrap & Spoilage	15
Unit III	Labour - Systems of Wage Payment - Time Rate - Piece rate - Taylor, Merrick, Piece Rate System - Incentive Schemes-Halsey – Rowan – Idle Time - Labour Turnover.	15
Unit IV	Overheads – Classification – Allocation Apportionment & Absorption of Overheads - Methods of Absorption of Factory overheads	15
Unit V	Process Costing - Features - Comparison between Job Costing and Process Costing - General Principles - Process Losses - Normal Loss- Abnormal Loss - Abnormal Gain.	15
Total contact Hrs/Semester		75
Theory 20% Problem 80%		
Text Book: Jain, S.P&Narang, K.L. (2010). <i>Cost Accounting</i> . New Delhi: Kalyani Publishers.		
Reference Books		
1. Iyyengar, S.P. (2005). <i>Cost Accounting Principles and Practices</i> . New Delhi: Sultan Chand & Co. 2. Saxena, V.K&Vashist, C.D. (2005). <i>Cost Accounting</i> . New Delhi: Sultan Chand & Co. 3. Arora, M.N. (2005). <i>Cost Accounting</i> . New Delhi: Sultan Chand& Co.		

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Mrs.G.Akilandeswari			(For office use only)
Mrs.R.Amsaveni			

Department	Commerce(Finance)	
Course	B.Com(Finance)	Effective from the year:2014-15
Subject code: 14UCF19	Title: Principles of Insurance	Semester: V
Hrs/week: 6		Credit:3
Objectives	To expose the students to practical knowledge of insurance and to highlight the importance of insurance	
Unit	Content	Hrs
Unit I	Insurance – Meaning – Definition – Need for Insurance – Functions of Insurance – Insurance and Assurance – Fundamental Principles of Insurance – Different Types of Insurance	15
Unit II	Risk – Sources of Risk – Perils and Physical Hazard – Factors Relating to Physical Hazard – Sources of Risk Information – Risk Management	15
Unit III	Life Insurance– Types of Policy – Differences between Life Insurance and General Insurance – Insurer, Insured – Procedures for Taking Insurance Policy – Premium and Procedure for Claims – Surrender Value	15
Unit IV	General Insurance – Fire Insurance – Contract of Fire Insurance – Features of Fire Insurance – Subject Matters of Fire Insurance – Fire Policy – Classification of Fire Policies – Settlement of Claims including average clause Marine Insurance - Elements of Marine Insurance Contract – Classification of Policies – Subject Matter of Marine Claims including average clause – Marine Losses and Settlement of Claims – Motor, Burglary and Personal Accident Insurance – Health Insurance	15
Unit V	Reforms of Insurance Sector – Insurance Regulatory and Development Authority (IRDA) – Privatization of Insurance – Insurance and Economic Development – Insurance Agents and Career in Insurance Sector	15
Total contact Hrs/Semester		75
Text Book: Mishra, M.N.(2010) <i>Principles and Practice of Insurance</i> Srivishnu Publication.Chennai.		

Reference Books

1. Dr. Verma, M.M and Agarwal, R.K. *Insurance*.
2. Dr. Kothari. *General Insurance*.

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Department	Commerce (Finance)	
Course	B.Com(Finance)	Effective from the year: 2014-15
Subject code : 14UCF20	Title: Executive Communication and Commerce Practical	Semester: V
Hrs/week: 5		Credit:3
Objectives	❖ To develop the skill of writing letters ❖ To create awareness to how to correspond with special organization ❖ To provide basic exposure to various forms and materials associated with office management	
Unit	Content	Hrs
Unit I	Principles of Communication – Need and Functions of Business Letter – Essentials of Effective Business Letter – Communication – Types and channels of communication – Barriers to communication– Layout of a Business Letter	15
Unit II	Trade Letters – Enquiries and Orders and their Execution – Credit and Status enquiries – Claims and Adjustments	15
Unit III	Collection Letters – Circular Letters – Application Letters - Forms and Contents of an Application Letter – Sales Letters – interview letter.	15
Unit IV	Report Writing – Importance – Features – Sales Report – Letter to the Editor – Letter to the Local Bodies – Computation Of Tax Liability - Filling of Form 16 – Preparation of Saral Form – Inward Mail Register – Outward Mail Register – Pay-in-Slip – Withdrawal Slip – Cheque – DD Chalan	15
Unit V	Money Order – Share Application – Promissory Note – Employee History Card – Pay roll Slip – Fixing Brand Name – USP – Office Layout – Bill of Exchange - Promisary Note.– NEFT Form	15
Total contact Hrs/Semester		75
Allocation of Marks		
For Business Communication : 45 Marks		
For Commerce Practical : 30 Marks		
Text Book: Rajendra Pal and Korlahalli, J.S. (2008). <i>Essentials of Business Communication</i> . New Delhi: Sultan Chand & Sons.		

Reference Books

1. Sinha, K.K. (2002). *BusinessCommunication*. New Delhi: Galgotia Publishing co.
2. Ramesh, M.S. and Pattenshetti, C.C. (2003). *BusinessCommunication*. New Delhi: Sultan Chand & Co.
3. Balasubramanyan, M. *Business Communication*. New Delhi: Vikas Publishing Ltd.

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Mrs.G.Akilandeswari			(For office use only)
Mrs.E.Renuga			

Department	Commerce(Finance)	
Course	B.Com(Finance)	Effective from the year:2014-15
Subject code: 14UCF21	Title: Financial Management	Semester: V
Hrs/week: 6		Credit:5
Objectives	To enlighten the students with new concepts of Financial Management	
Unit	Content	Hrs
Unit I	Financial Management- Meaning-objectives-Scope- Role of Financial Manager.	17
Unit II	Cost of Capital – Significance – Concepts of Cost of Capital – Cost of Debt Capital, Equity Capital and Retained Earnings – Weighted Average Cost of Capital(simple problems only)	15
Unit III	Capital Structure – Concept – Capital Structure Theories : Net Income Approach – Net Operating Income Approach– Determinants of Optimal Capital Structure –EBIT-EPS Analysis	15
Unit IV	Capital Budgeting-Meaning-Importance-Techniques of Evaluation of long-term Investment proposal-Payback period-Average rate of return-NPV-Profitability-IRR	15
Unit V	Dividend –Meaning-Types- Determinants- Theories-Walter’s Model – Gordon’s Model –MM approach.(Theory only)	15
Total contact Hrs/Semester		77
Theory : 80% Problem: 20%		
Text Book: Shashi K. Gupta and R.K. Sharma.(2010). Financial Management. New Delhi: Kalyani Publishers.		
Reference Books		
1. Prasanna Chandra.(2001). Financial Management – Theory and Practice.New Delhi: Tata McGraw Hill Publishing Company Ltd.		
2. Khan, M.Y. and P.K. Jain.(2006). Financial Management. New Delhi: Tata McGraw Hill Publishing Company Ltd.		

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Mrs.R.Amsaveni			(For office use only)
Mrs. S.Kokilavizhi			

Department	Commerce (Finance)	
Course	B.Com(Finance)	Effective from the year: 2014-15
Subject code : 14UCF22	Title: Indirect Taxation	Semester: V
Hrs/week: 5		Credit:3
Objectives	This paper aims at imparting basic knowledge about major Indirect Taxes.	
Unit	Content	Hrs
Unit I	Indirect taxes – Meaning – Features – Contribution to government revenue – Taxation under the Constitution – Merits and Demerits.	15
Unit II	Central Excise duty-Meaning-Excise duty vs. sales tax-bases of excise duty-preference for Advalorem rate of duty-kinds of Central duty- Registration in central excise-exemptions-procedure-issue of certificate of registration.	15
Unit III	Clearance of Goods under excise duty- excise duty and SSI-concessions-excise concession for promotion of exports-types of exporters - Refund/rebate of central excise duty.	15
Unit IV	Customs duty- meaning-objectives-features-customs vs excise duty - types of import duties- prohibition of importation and exportation of goods- levy of duty- provision for detection and prevention of illegal import and export-exemptions-clearance of goods- refund-duty drawback- meaning- condition- drawback allowable on reexport of duty paid goods-imported materials- procedure-payment of interest-drawback not allowed.	15
Unit V	Value Added Tax – meaning-objectives – Merits and Demerits – Reasons for tax evasion – Punishment.	15
Total contact Hrs/Semester		75
Text Book: Dr. Balachandran, V. (2006). <i>Indirect Taxation</i> . New Delhi: Sultan Chand Publications.		
Reference Books:		
1. Datey, V.S. (2002). <i>Indirect Taxes Law and Practice</i> . Haryana: Taxman Publications Pvt Ltd.		
2. KathiresanRadha. <i>Principles of Taxation</i> .		

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Mrs.S.Kokilavizhi			(For office use only)
Mrs. E.Renuga			

Department	Commerce (Finance)	
Course	B.Com(Finance)	Effective from the year: 2014-15
Subject code : 14UCF23	Title: Institutional Training	Semester: V
Hrs/week: -		Credit:2
Objectives	To give Practical exposure to the Students.	

Institutional Training

Institutional Training is a part of B.Com. (Finance) Curriculum. Students undergo training for a period of 30 days at the end of Fourth Semester. The knowledge acquired through training is put to test at the end of Fifth Semester by conducting Viva-voce examination. An external examiner and the respective guides of the student evaluate the Student's Performance. Weightage assigned for the student is 100, the distribution of which is as below:

Criteria	Marks
Institutional Training Report	80
Viva (External Examiner)	20
Total	100

Department	Commerce (Finance)		
Course	B.Com(Finance)	Effective from the year: 2014-15	
Subject code : 14UCFSA1	Title: Elective : I Fundamentals of Entrepreneurship	Semester: V	
Hrs/week: 1		Credit:2	
Objectives	To enable the students to apply Mathematical Knowledge to Business Problems		
Unit	Content	Hrs	
Unit I	Entrepreneur – Entrepreneurship – Meaning – Types of Entrepreneur – Qualities of an Entrepreneur – Role of Entrepreneur in Indian Economy.	3	
Unit II	Barriers to Entrepreneurship – Need for Entrepreneurship Training – Concepts of Training Program – EDP in India – Phases of EDP.	3	
Unit III	Institutional support to Entrepreneurs – National Small Industries Corporation (NSIC) – Small Industries Development Corporation (SIDO) – District Industries Centre (DIC) – Small Industries Development Corporation (SIDCO)	3	
Unit IV	Sources of Finance – Commercial Banks – RRB – Development Financial Institution – IFCI – SFC – LIC – Indirect Assistance of RBI – NABARD.	3	
Unit V	Incentives and Subsidy – Need – Significance – Procedure to avail the incentives –Different types of incentives and subsidy – Problems.	3	
Total contact Hrs/Semester		15	
Text Book: Khanka, S.S.(2012). <i>Entrepreneurial Development</i> . New Delhi: S.Chand&Co ltd.			

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Department	Commerce (Finance)	
Course	B.Com(Finance)	Effective from the year: 2014-15
Subject code : 14UCFSA2	Title: Elective : II Organizational Behavior	Semester: V
Hrs/week: 1		Credit:2
Objectives	To educate the importance of working capital management concepts in Corporate finance.	
Unit	Content	Hrs
Unit I	Organizational Behavior – Meaning – Need of study OB – problems in accessing OB	3
Unit II	Prospection – Meaning – Significance – Personality – Meaning – Features- Significance.	3
Unit III	Learning – Meaning – Need for learning – Process of learning – internees in learning – executive development – Meaning – Importance - Methods	3
Unit IV	Job satisfaction – Meaning – Determinants of Job satisfaction	3
Unit V	Morale – Meaning – Determinants – Ways to improve the Morale	3
Total contact Hrs/Semester		15
Text Book: Bhalla, V.K. <i>Working Capital Management</i> .		

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Department	Commerce (Finance)	
Course	B.Com(Finance)	Effective from the year: 2014-15
Subject code : 14UCF24	Title: Management Accounting	Semester: VI
Hrs/week: 6		Credit:4
Objectives	To expose the students on different concepts of Management Accounting	
Unit	Content	Hrs
Unit I	Management Accounting – Meaning – Definition – Objectives and Scope – Relationship between Management Accounting and Financial Accounting - Management Accounting and Cost Accounting	15
Unit II	Funds Flow Analysis – Cash Flow Analysis	15
Unit III	Marginal Costing – Break Even Analysis – Applications of Marginal Costing Technique – Determination of Sales Mix – Make or Buy Decision (Simple Problems Only)	15
Unit IV	Ratio analysis – Meaning – Uses – Limitations – Classification of Ratios – Computation of Ratios from Financial Statements	15
Unit V	Budgetary Control – Flexible Budget – Sales Budget – Cash Budget - Production Budget – Purchase Budget Working Capital - Sources of Working Capital - Estimates of Working Capital Requirements	15
Total contact Hrs/Semester		75
Theory 20% Problem 80%		
Text Book: Sharma, R.K. & Shashi Gupta, K. (2002). <i>Management Accounting</i> . New Delhi: Kalyani publication.		
Reference Books		
1. Dr. Maheswari, S.N. (2010). <i>Management Accounting</i>. New Delhi: Sultan Chand and Sons. 2. Reddy, T.S. and Hari Prasad Reddy, Y. (2006) <i>Management Accounting</i>. 3. Khan, M.Y. and Jain, S.P. (2006). <i>Management Accounting</i>. Chennai: Margham Publications. 4. Bhattacharya, S.K. and Sujit Roy. (1999). <i>Management Accounting & Accounting Policy</i>. New Delhi: Sultan Chand and Sons.		

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Mrs.G.Akilandeswari			(For office use only)
Mrs. R.Amsaveni			

Department	B.Com(Finance)	
Course	Commerce(Finance)	Effective from the year:2014-15
Subject code: 14UCF25	Title: Human Resource Management& Industrial Relation	Semester:VI
Hrs/week: 5		Credit:3
Objectives	To expose the students to the Human Resource Management and its practices	
Unit	Content	Hrs
Unit I	Human Resource Management –Meaning-Functions-Human Resource planning-Job Analysis.	15
Unit II	Recruitment – Selection – Placement – Induction – Internal – Mobility and Separation – Performance Appraisal – Career and Succession – Planning – Training and Development	15
Unit III	Management of industrial disputes- concept of industrial dispute-causes- prevention-collective bargaining- settlement of industrial dispute-conciliation-arbitration.	15
Unit IV	Employee Participation in Management – Forms of Participation – Employees Stock Options – Joint Management Council - Merits and Limitations	15
Unit V	Conflict Management – Types of Conflict – Causes and Remedies of Conflict	15
Total contact Hrs/Semester		75
Text Book: Jayakumar. <i>Human Resource Management</i> .		
Reference Books 1. Prasad.L.M.(2010). <i>Human Resource Management</i>. New Delhi: Sultan Chand & Sons. 2. DiswajeetPattanayak .(2010). <i>Human Resource Management</i>. New Delhi :Phi learning Pvt Ltd. 3. Tripathi, P.C. <i>Human Resource Management</i>. New Delhi: Sultan Chand & Sons. 4. Memoria-Industrial Relation-Personal Management		

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Mrs. R.Amsaveni			(For office use only)

Department	Commerce (Finance)	
Course	B.Com(Finance)	Effective from the year: 2014-15
Subject code : 14UCF26	Title: Case Analysis	Semester: VI
Hrs/week: 4		Credit:4
Objectives	To enable the students to develop their analytical skills, problem solving abilities and decision making strategies	
Unit	Content	Hrs
Unit I	Case study – Meaning – Purpose – Preparation of Cases – Types of Cases – Role of Case Analysis	12
Unit II	Case Studies in Marketing – Concept of Marketing – New Product Development – Pricing Strategies – Product Promotion – Sales Management	12
Unit III	Case Studies in Human Resource Management - Training and Development – Performance Appraisal – Leadership – Motivation – Industrial	12
Unit IV	Case Studies in Financial Management – Working Capital – Dividend Policies – Capital Structure – Budgeting	12
Unit V	Case Studies in Costing – Production and Materials Management – Production Techniques – Material Management – Cost Management – Transport Management	12
Total contact Hrs/Semester		60
Reference Books 1. Sherlaker. <i>Case Studies In Marketing</i> . New Delhi: Himalaya Publications. 2. Nair & Lathr Nair. (2004). <i>Personnel Management & Industrial Relations</i> . New Delhi: Sultan Chand and Sons.		

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Department	Commerce (Finance)	
Course	B.Com(Finance)	Effective from the year: 2014-15
Subject code : 14UCF27	Title: Investment Management	Semester: VI
Hrs/week: 6		Credit:5
Objectives	To impart skills on the fundamentals of investment and security analysis	
Unit	Content	Hrs
Unit I	Investment – Meaning - Definition– Importance of Investments – Financial and Economic meaning of investment-Investment and Gambling – Investment & Speculation.	16
Unit II	Investment Media – Investment Alternatives – Bonds and Equity – Features – Types - Investment Programme - Features of Investment Programme – Factors favorable for investment.	20
Unit III	Fundamental Analysis – Economic Analysis – Industry Analysis – Company Analysis – Technical Analysis – Dow Theory – Efficient Market Theory.	18
Unit IV	Risk – Systematic and Unsystematic Risk – Returns – Traditional Technique – Holding Period – Yield.	16
Unit V	Portfolio – Meaning – Markowitz Theory– Portfolio Management – Elements of Portfolio Management - Portfolio Selection - Performance Evaluation and Portfolio Revision	20
Total contact Hrs/Semester		90
Text Book: Preeti Singh. (2009). <i>Investment Management</i> . New Delhi: Himalaya Publishing House.		
Reference Books		
1. Prasanna Chandra. (2011). <i>Investment Analysis and Portfolio Management</i>. New Delhi: Tata McGraw Hill Publishing Company Ltd. 2. Bhalla. (2003). <i>Investment Management</i>. New Delhi: Sultan Chand and Sons.		

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Department	Commerce (Finance)	
Course	B.Com(Finance)	Effective from the year: 2014-15
Subject code : 14UCF28	Title: Quantitative Techniques for Finance	Semester: VI
Hrs/week: 5		Credit:5
Objectives	To enable the students to learn techniques of operations research and resources management and their application in the financial decision making in business management.	
Unit	Content	Hrs
Unit I	QT – Introduction - Mathematical Models – deterministic and probabilistic – simple Business examples – OR and optimization models – Linear Programming – formulation – Graphical solution – simplex solution.(Simple problems only)	15
Unit II	Transportation model – Initial Basic Feasible solutions – North West Corner method-Least Cost Method-VAM Method- Optimum solution for non-degeneracy and degeneracy model – Assignment Model – Travelling Salesmen problem.(Simple problems only)	16
Unit III	Network – PERT – CPM – crashing – Time-cost optimization. (Simple problems only)	16
Unit IV	Inventory Models –Introduction –Types of inventory-Economic Order quantity(EOQ) – EOQ with no shortage –EOQ with shortage-EOQ with price breaks-EOQ with one price break-EOQ with Two price break.(Simple problems only)	13
Unit V	Simulation – Types of simulation – Monte Carlo simulation – Decision Theory – Pay off tables – decision criteria – decision trees.(Simple problems only)	15
Total contact Hrs/Semester		75
Theory : 80% Problem: 20%		
Text Book: Kantiswarup, P.K .Gupta,Manmohan,(2010). Operations Research,15 th Revised. New Delhi :Sultan & Sons		
Reference Books 1. Kothari, C.R. (1981). <i>Quantitative Techniques</i>. 3rd Revised. New Delhi: Vikas Publications. 2. Sancheeti&Kapoor. <i>Advanced Statistical Methods</i>. New Delhi: Sultan Chand & Sons. 3. Gupta, S.P. (2011). <i>Statistical Methods</i>. New Delhi: Sultan Chand & Sons.		

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Mrs. S.Kokilavizhi			(For office use only)

Department	Commerce (Finance)	
Course	B.Com(Finance)	Effective from the year: 2014-15
Subject code : 14UCF29	Title: Programming Lab -Tally	Semester: VI
Hrs/week: 2		Credit:2
Objectives	• To create practical knowledge in accounting aspects • To prepare the students for job market	

LIST OF PROGRAMMES

- Company Creation and Alteration
- Creating and Displaying Ledger
- Voucher Creation
- Voucher Alteration and Deletion
- Inventory Information – Stock Summary
- Inventory Information – Godown Creation and Alteration
- Final Accounts
- Final Accounts with Adjustments
- Bank Reconciliation Statement
- Cost Categories and Cost Centres
- Accounting and Inventory Information's
- Billwise Statements

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Mrs. G. Akilandeswari			(For office use only)

Department	Commerce (Finance)	
Course	B.Com(Finance)	Effective from the year: 2014-15
Subject code : 14UCFSA2	Title: Elective: I Project Management	Semester: VI
Hrs/week: 1		Credit:2
Objectives	To enable the students to apply Mathematical Knowledge to Business Problems.	
Unit	Content	Hrs
Unit I	Project – Meaning – Project Identification – Selection – Network Planning Techniques – PERT – CPM	3
Unit II	Project Formulation – Significance – Stages in Project Formulation – Feasibility Analysis – Project Report	3
Unit III	Project Appraisal – Methods – Payback Period – Average Rate of Return – Discounted Cash Flow Techniques	3
Unit IV	Plant Location – Importance – Factors affecting Location – Factory Design – Types of Factory	3
Unit V	Micro and Small Scale Industries – Definition – Features – Role of SSI in Economic Development – Problems of SSI – Tax Concessions	3
Total contact Hrs/Semester		15
100% Theory		
Text Book: Khanka, S.S. <i>Entrepreneurial Development</i> .		

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Mrs.R.Amsaveni			(For office use only)

Department	Commerce (Finance)	
Course	B.Com(Finance)	Effective from the year: 2014-15
Subject code : 14UCFSA2	Title: Elective: II Logistics Management	Semester: VI
Hrs/week: 1		Credit:2
Objectives	To educate the importance of working capital management concepts in Corporate finance.	
Unit	Content	Hrs
Unit I	Logistics system – concept, objectives and scope – elements of logistic system – Importance and relevance to export Management.	3
Unit II	General structure of shipping industry – Types of ships – Operating system – chartering Principles – Freight structure and practices.	3
Unit III	Role of intermediaries in shipping – Major and minor ports in India – Infrastructure – Issues governing shipping in India.	3
Unit IV	Containerization – concept – operations – Types – Benefits – Inland container depots – problems and prospects	3
Unit V	International Air Transport – Advantages and Constraints – Air cargo – Tariff Structure – IATA.	3
Total contact Hrs/Semester		15
Text Book: Dr. KrishnaveniMuthiah.(2003). <i>Logistics Management & World Seabome Trade</i> .Mumbai: Himalaya Publishing House .		

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